

How NLA licenses UK businesses

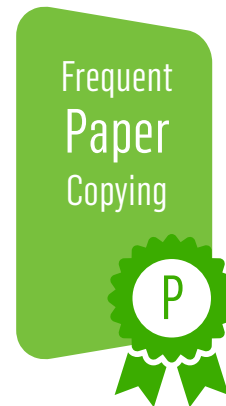


The **Basic Licence** covers organisations for occasional copying from all UK national newspaper titles and up to 5 UK regional titles. More titles can be added for an additional fee.

Fee is determined by the lower of the organisation's Headcount or Turnover + number of additional titles selected



Headcount or Turnover + Additional titles



Total licence fee

The **Frequent Copying Licence** in addition to the Basic Licence, covers organisations for regular sharing of copies – usually received from a Media Monitoring Organisation (MMO), with staff on a pre-determined recipient list.

Fee is calculated by:

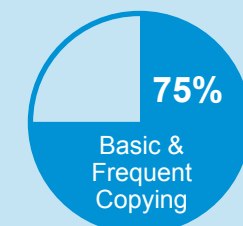


Number of articles received

Number of recipients

Price per copy

Combined, the **Basic Licence** and **Frequent Copying Licence** make up 75% of our total licensing revenues.



Licensing revenue